# **OCIO Services**

#### **HIGHLIGHTS**

OCIO Advantages Marquette's Approach People & Process

# Advantages of OCIO: We do all the heavy lifting

Marquette has been providing traditional investment consulting services for 35 years and began to offer outsourced chief investment officer (OCIO) services at the request of clients who wished to delegate decision-making authority for their investment program. Clients partner with us for OCIO Services due to the following advantages:



#### Added Governance

We accept full ERISA 3(38) fiduciary responsibility and act as an investment manager to your portfolio(s).



#### **Time and Resources**

Reduce the burden of daily administration on you and your staff, allowing more time to focus on core organizational goals.



#### **Trusted Advisors**

The OCIO model realigns the responsibilities for your portfolio to our team of seasoned investment experts.



### **Timely Decision-Making**

Delegate decision-making to our OCIO Committee, comprised of senior consultants and research professionals.



# **Quicker Implementation**

Our dedicated staff allows for dynamic rebalancing and quicker implementation of ideas.



### **Additional Oversight**

We provide transparent reporting, IPS and manager guidelines oversight, subscription documents, and fee negotiations.

# Marquette's Approach

**Independence:** We proudly remain an independent, 100% employee-owned firm.<sup>1</sup> Our only revenue is from consulting services, both traditional and OCIO, and we have no affiliations or joint ventures that could compromise our ability to provide clients with objective, independent counsel.

**Open Architecture:** We place our clients' interests first by offering an open architecture platform. We have no proprietary funds and there are no hidden fees or revenue streams. We will build a custom, cost-effective portfolio specific to your needs and objectives.

**GIPS®** Compliance: Marquette Associates, Inc. claims compliance with the Global Investment Performance Standards (GIPS®), the industry standard for calculating and presenting investment performance. We are proud to now have a 13-year performance track record.

OCIO CLIENTS<sup>2</sup>

ocio AUM \$14B ocio track record



OCIO CLIENT BREAKDOWN BY QUANTITY

37% Public36% Nonprofit15% Taft-Hartley

10% Private Client
2% Corporate

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# **People & Process**

Marquette's OCIO Committee is responsible for all decisions related to OCIO client portfolios and is comprised of nine senior professionals including client-facing consultants and dedicated research staff. In addition to the permanent Committee members, the primary consultant serves as an additional voting member on their client relationships. The Committee is supported by asset class specialists within Research and a dedicated team of OCIO client analysts.

## Nat Kellogg, CFA

President, Director of Manager Search

- 21 years of experience
- B.A., Middlebury College
- M.B.A., Northwestern University

### Linsey Schoemehl Payne, Esq.

Chief Compliance Officer, Managing Partner

- 15 years of experience
- B.A., University of Missouri-Columbia
- M.B.A., University of Chicago
- J.D., DePaul University

### James R. Wesner, CFA

Mike Piotrowski, CAIA

Managing Director

Managing Partner

19 years of experience

■ B.A., Indiana University

- 23 years of experience
- B.B.A., University of Notre Dame
- M.B.A., Northwestern University

# Patrick W. Wing, CFA, CIPM

Managing Partner

- 19 years of experience
- B.A., College of the Holy Cross

### Greg Leonberger, FSA, EA, MAAA, FCA

Director of Research, Managing Partner

- 24 years of experience
- B.S., University of Notre Dame
- M.B.A., University of Chicago

### Tim Burdick, CFA

Managing Director

- 33 years of experience
- B.S., Northern Illinois University
- M.M., Northwestern University

### Lee H. Martin, Ph.D

Managing Director

- 22 years of experience
- B.S., Swansea University
- Ph.D, Loughborough University

### Jessica Noviskis, CFA

Associate Director

- 15 years of experience
- B.B.A., University of Wisconsin-Madison
- M.S.M., University of Wisconsin-Milwaukee

### TRANSPARENCY & COMPLIANCE



Marquette's GIPS® compliance has been independently verified by ACA Group's Performance Services



Founding participant in Alpha NASDAQ OCIO Indices, aimed at increasing industry transparency



Monthly and quarterly performance reporting through independent third party, Investment Metrics, LLC



Partnered with Fairview® Investment Services for compliance and best practices support

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