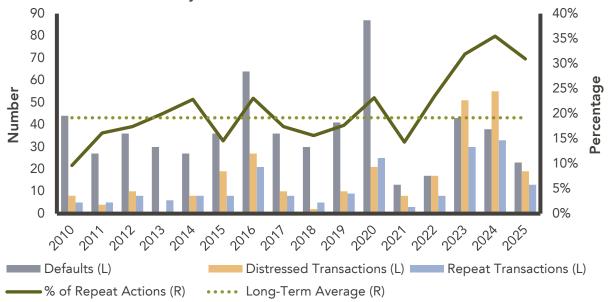
## **Don't Make Me Repeat Myself**

JAMES TORGERSON, SENIOR RESEARCH ANALYST

Despite resilient fundamentals, a surge in repeat actions highlights mounting pressure on borrowers and the risk of delayed defaults



Source: J.P. Morgan as of September 30, 2025. Averages are based on data from 2008–2025.

To paraphrase a quote from former President George W. Bush: "Fool me once, shame on... shame on you. Fool me — you can't get fooled again." This botched attempt at quoting the common phrase aside, the below-investment grade market shows that it can, in fact, get fooled again. High-profile defaults from subprime auto lender Tricolor and auto parts manufacturer First Brands have recently made waves, but additional default trends exist below the hood (automotive pun intended) and are currently flying under the radar.

This week's chart shows a meaningful increase in the percentage of leveraged credit borrowers conducting repeat distressed and default actions. A repeat action is defined as when a borrower that has previously undergone a distressed transaction or default undergoes either another distressed transaction, defaults after a distressed transaction, or defaults again. Since 2008, an average of 19% of borrowers who underwent either a distressed transaction or default went on to conduct a repeat action according to J.P. Morgan. This figure has increased meaningfully to 33% since the beginning of 2023. There are many factors fueling this increase, including a sustained environment of higher interest rates and the increased desire of lenders to recoup portions of their investments. However, repeat actions don't have favorable outcomes for all parties, as approximately 72% ultimately end in the borrower defaulting. While a repeat transaction can serve as a lifeline to a stressed borrower, it typically just ends up "kicking the can" on the eventual default.



Broadly, headline defaults remain below or near long-term averages within leveraged credit, even when incorporating distressed transactions. Additionally, leveraged credit fundamentals remain resilient. The high yield bond market is now of significantly higher quality than it has been historically, as some of the lowest quality borrowers in the space have opted to transact in private markets. Additionally, interest costs should begin to ease for borrowers as the Federal Reserve continues its easing cycle. However, the increase in repeat actions shows that the most stressed borrowers remain under pressure and are trying to delay defaults as long as possible. This is a dynamic that certainly bears monitoring. Going forward, while additional defaults like First Brands may generate headlines, idiosyncratic developments likely won't offset a fundamental environment that has not shown broad-based deterioration. Some may get fooled, but the key is to not get fooled again.



## PREPARED BY MARQUETTE ASSOCIATES

180 North LaSalle St, Ste 3500, Chicago, Illinois 60601 CHICAGO BALTIMORE MILWAUKEE PHILADELPHIA ST. LOUIS

PHONE 312-527-5500 web marquetteassociates.com

CONFIDENTIALITY NOTICE: This communication, including attachments, is for the exclusive use of the addressee and contains proprietary, confidential and/or privileged information; any use, copying, disclosure, dissemination, or distribution is strictly prohibited. Marquette Associates, Inc. retains all proprietary rights they may have in the information.

Marquette Associates, Inc. ("Marquette") has prepared this document for the exclusive use by the client or third party for which it was prepared. The information herein was obtained from various sources, including but not limited to third party investment managers, the client's custodian(s) accounting statements, commercially available databases, and other economic and financial market data sources.

The sources of information used in this document are believed to be reliable. Marquette has not independently verified all of the information in this document and its accuracy cannot be guaranteed. Marquette accepts no liability for any direct or consequential losses arising from its use. The information provided herein is as of the date appearing in this material only and is subject to change without prior notice. Thus, all such information is subject to independent verification and we urge clients to compare the information set forth in this statement with the statements you receive directly from the custodian in order to ensure accuracy of all account information. Past performance does not guarantee future results and investing involves risk of loss. No graph, chart, or formula can, in and of itself, be used to determine which securities or investments to buy or sell.

Forward-looking statements, including without limitation any statement or prediction about a future event contained in this presentation, are based on a variety of estimates and assumptions by Marquette, including, but not limited to, estimates of future operating results, the value of assets, and market conditions. These estimates and assumptions, including the risk assessments and projections referenced, are inherently uncertain and are subject to numerous business, industry, market, regulatory, geopolitical, competitive, and financial risks that are outside of Marquette's control. There can be no assurance that the assumptions made in connection with any forward looking statement will prove accurate, and actual results may differ materially.

The inclusion of any forward-looking statement herein should not be regarded as an indication that Marquette considers forward-looking statements to be a reliable prediction of future events. The views contained herein are those of Marquette and should not be taken as financial advice or a recommendation to buy or sell any security. Any forecasts, figures, opinions or investment techniques and strategies described are intended for informational purposes only. They are based on certain assumptions and current market conditions, and although accurate at the time of writing, are subject to change without prior notice. Opinions, estimates, projections, and comments on financial market trends constitute our judgment and are subject to change without notice. Marquette expressly disclaims all liability in respect to actions taken based on any or all of the information included or referenced in this document. The information is being provided based on the understanding that each recipient has sufficient knowledge and experience to evaluate the merits and risks of investing.

This presentation does not constitute an offer to sell, or a solicitation of an offer to buy, any interest in any investment vehicle, and should not be relied on as such. Targets, ranges, and expectations set forth in this presentation are approximations; actual results may differ. The information and opinions expressed herein are as of the date appearing in this material only, are subject to change without prior notice, and do not contain material information regarding the Marquette Model Portfolio, including specific information relating to portfolio investments and related important risk disclosures. The descriptions herein of Marquette's investment objectives or criteria, the characteristics of its investments, investment process, or investment strategies and styles may not be fully indicative of any present or future investments, are not intended to reflect performance and may be changed in the discretion of Marquette. While the data contained herein has been prepared from information that Marquette believes to be reliable, Marquette does not warrant the accuracy or completeness of such information. Client account holdings may differ significantly from the securities in the indices and the volatility of the index may be materially different from client account performance. You cannot invest directly in an index.

## **About Marquette Associates**

Marquette was founded in 1986 with the sole objective of providing investment consulting at the highest caliber of service. Our expertise is grounded in our commitment to client service — our team aims to be a trusted partner and as fiduciaries, our clients' interests and objectives are at the center of everything we do. Our approach brings together the real-world experience of our people and our dedication to creativity and critical thinking in order to empower our clients to meet their goals. Marquette is an independent investment adviser registered under the Investment Advisers Act of 1940, as amended. Registration does not imply a certain level of skill or training. More information about Marquette including our investment strategies, fees and objectives can be found in our ADV Part 2, which is available upon request and on our website. For more information, please visit <a href="https://www.MarquetteAssociates.com">www.MarquetteAssociates.com</a>.

